

Our Agriculture and Food team has unparalleled experience across the industry and strong relationships with the majority of the strategics, enabling us to know the trends and strategies that can help lead your company to success and optimize its value.

# THE KIRCHNER DIFFERENCE

- One-stop resource of services but not one size fits all
- Unprecedented industry experience and network
- Boutique firm structured for focused, high touch service
- Helping you decide your path forward
- Experienced operators, advisory experts and proven asset managers
- Co-founded one of the largest dedicated agtech funds in N.A. and managed the first agtech fund in Canada

### WHAT WE DO



Advisor to lead investor in one of the largest PE financings (\$100M) for an Agtech company



Former investment became one of the largest Agtech company exits this millennium







Acquirers of our clients and licensors of their technologies include the likes of Monsanto, Bunge & Koch Agronomic Services



Kirchner Food Fellowship is an internationally recognized hands-on "impact" investment program for students. Harnessing the power of millennials to find, fund and assist promising socially responsible agricultural businesses.

"Kirchner was tenacious in tracking down potential acquirers and their industry experience and contacts were extremely helpful in completing this transaction."

-Greg Ikonen, Interim CEO of Mendel

"Kirchner Group brought a deep understanding of the industry and relationships with strategic players. The persistence they demonstrated from the beginning of the process to the completion of this transaction was integral to our success."

-Bill Kirk, Chairman and CEO of Advanced BioNutrition Corp.

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Our industry knowledge paired with our deep operational experience offer significant value add to your company or investment.





## **SERVICES**

- M&A sell and buy side transaction advisory
- Assessments strategic reviews, pros/cons, go forward options
- Corporate Development licensing, strategic partnerships
- Business Development commercialization, marketing
- Operational Support interim management, workouts
- **Diligence -** outsourced due diligence for investors
- Portfolio Management & Support underperforming, remnant