

AGRICULTURE & FOOD



**COULD  
[100+] YEARS  
EXPERIENCE  
HELP YOU GROW &  
HARVEST VALUE?**

**Experienced Operators | Advisory Experts | Proven Asset Managers**

We believe success in the Agriculture and Food sector comes down to experience, creativity, persistence, and relationships. Our Ag and Food focused team has unparalleled experience across the industry and strong relationships with the majority of the strategics, enabling us to know the trends and strategies that can help lead your company to success and optimize its value.

We have collectively assessed over a thousand companies and technologies. We are experts in navigating the sometimes unclear waters that face Agriculture and Food companies. Our team can help make your business or investment more valuable at every stage of its development. We are one of the preminent boutique merchant banks focusing on Ag Tech companies and their investors.

**CONTACT US**

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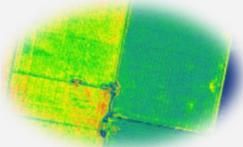
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The Agriculture and Food sector faces both unprecedented challenges and game changing opportunities. Our industry knowledge paired with our deep operational experience offer significant value add to your company or investment.

**AREAS OF SPECIALTY**



**Precision Agriculture**



**Data Analytics**



**Seeds & Genetics**



**Animal Health**



**Nutrition**



**Biologicals**

**SERVICES**

- M&A - sell and buy side transaction advisory
- Assessments - strategic reviews, pros/cons, go forwards
- Corporate Development - licensing, strategic partnerships
- Business Development - commercialization, marketing
- Operational Support - interim management, workouts
- 'New Diligence' - proprietary due diligence approach
- Portfolio Acquisition & Support - underperforming, remnant

**CREDENTIALS**



One of only three US Department of Agriculture endorsed rural funds (RBIC).



Recent acquirers of our clients include Bunge & Koch Agronomic Services.



Co-founded Canada's largest AG fund; managed Canada's first AG technology fund until its wind up in March 2015.



**IMPACT ACTIVITIES**



Kirchner Food Fellowship believes that millennials have a unique role to play in addressing global food security. As a complement to the efforts of micro-lenders and impact funds our innovative program provides University students a hands on investing experience.



We have a multi-faceted relationship with Lucky Iron Fish as an advisor and investor. LIF is attempting to address the most prevalent nutritional disorder in the world - Iron Deficiency Anemia.

	Advisor to lead investor in largest PE financing (\$100M) for Agtech company
	Former investment 3 <sup>rd</sup> largest Ag Tech exit this millennium.
	Sold biostimulant division of leading genetic trait developer in the world.
	Investment at start-up and grew to number 4 sorghum seed company in the world.

"Kirchner was **tenacious in tracking down potential acquirers** and their **industry experience and contacts** were extremely helpful in completing this transaction." -Greg Ikonen, Interim CEO of Mendel